

[illegible]

Green Glass Global Fee	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	18,000
Sales / Revenue Officer	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
CEO	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	96,000
Marketing / Product Dev	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	96,000
Operations	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Office Manager	\$	7,000	\$	7,000	\$	7,000	\$	7,000	\$	7,000	\$	7,000	\$	7,000	\$	7,000	\$	7,000	\$	7,000	\$	84,000
Peformance Comp	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Taxes & Benefits	\$	6,225	\$	6,225	\$	6,225	\$	6,225	\$	6,225	\$	6,225	\$	6,225	\$	6,225	\$	6,225	\$	6,225	\$	74,700
Workers comp	\$	292	\$	292	\$	292	\$	292	\$	292	\$	292	\$	292	\$	292	\$	292	\$	292	\$	3,507
Sub Total Staff Expense	\$	35,400	\$	35,400	\$	35,400	\$	35,400	\$	35,400	\$	35,400	\$	35,400	\$	35,400	\$	35,400	\$	35,400	\$	424,806

Operating Expense	1		2		3		4		5		6		7		8		9		10		11		12		Totals	
Bookkeeping Tax Prep	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	6,000
Payroll Service	\$	440	\$	440	\$	440	\$	440	\$	440	\$	440	\$	440	\$	440	\$	440	\$	440	\$	440	\$	440	\$	5,280
Office / Warehouse	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	6,000
Insurance	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	12,000
Equipment & Leasing	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	6,000
Auto & gas	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	6,000
Bus Expense & Software	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	6,000
Travel & Entertainment	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	24,000
Sub Total Operating Expense	\$	5,940	\$	5,940	\$	5,940	\$	5,940	\$	5,940	\$	5,940	\$	5,940	\$	5,940	\$	5,940	\$	5,940	\$	5,940	\$	5,940	\$	71,280

Marketing Expense	1		2		3		4		5		6		7		8		9		10		11		12		Totals	
Active Campaign	\$	300	\$	300	\$	300	\$	300	\$	300	\$	300	\$	300	\$	300	\$	300	\$	300	\$	300	\$	300	\$	3,600
Net Capital	\$	-	\$	-	\$	-			\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Linkedin Sales Navigator	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
OC Fulfilment	\$	15	\$	30	\$	45	\$	60	\$	75	\$	90	\$	105	\$	120	\$	136	\$	151	\$	166	\$	181	\$	1,175
SalesForce License	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
CRM system	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Seamless Ai	\$	99	\$	99	\$	99	\$	99	\$	99	\$	99	\$	99	\$	99	\$	99	\$	99	\$	99	\$	99	\$	1,188
50 ml samples	\$	10,000	\$	-	\$	-	\$	-	\$	-	\$	10,000	\$	-	\$	-	\$	-	\$	-	\$	10,000	\$	-	\$	30,000
Media Fees	\$	32,000	\$	32,000	\$	32,000	\$	32,000	\$	34,000	\$	34,000	\$	52,000	\$	52,000	\$	52,000	\$	55,000	\$	60,000	\$	60,000	\$	527,000
PR / Agency Fees	\$	17,200	\$	17,200	\$	17,200	\$	17,200	\$	17,200	\$	17,200	\$	17,200	\$	17,200	\$	17,200	\$	17,200	\$	17,200	\$	17,200	\$	206,400
POS Materials / Merch	\$	5,000	\$	5,000	\$	5,000	\$	5,000	\$	5,000	\$	5,000	\$	5,000	\$	5,000	\$	5,000	\$	5,000	\$	5,000	\$	5,000	\$	60,000
Original Crew	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	120,000
Boat	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Sub Total Marketing	\$	74,614	\$	64,629	\$	64,644	\$	64,659	\$	66,674	\$	76,689	\$	84,704	\$	84,719	\$	84,735	\$	87,750	\$	102,765	\$	92,780	\$	949,363

Original Crew Expense	1		2		3		4		5		6		7		8		9		10		11		12		Totals	
Staffing Expense																										
OC Gen Mgr	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	96,000
Support Staff 1	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Support Staff 2	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Sub Total Original Crew	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	96,000

Licenses and Legal Fees		1		2		3		4		5		6		7		8		9		10		11		12	Totals
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Legal Counsel	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	6,000
Compliance	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	1,200
Consultants	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Importer License Office CA	\$	1,000	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	1,000
Importer License Warehouse CA	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Additional State Licenses	\$	500	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	500
Sub Total License & Legal	\$	2,100	\$	600	\$	600	\$	600	\$	600	\$	600	\$	600	\$	600	\$	600	\$	600	\$	600	\$	600	\$	600	\$	8,700
Total Expense	\$	160,498	\$	142,819	\$	142,253	\$	142,646	\$	144,049	\$	153,452	\$	163,187	\$	162,514	\$	161,842	\$	164,169	\$	178,763	\$	171,384	\$	1,791,576		
Operating Profit	\$	(1,356,581)	\$	30,081	\$	30,647	\$	39,254	\$	38,331	\$	28,920	\$	42,070	\$	42,743	\$	45,215	\$	44,061	\$	31,954	\$	57,333	\$	(829,972)		



Revenue Online Sales	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Revenue Online Sales	\$ 192,254	\$ 192,254	\$ 192,254	\$ 197,254	\$ 197,254	\$ 206,254	\$ 206,254	\$ 206,254	\$ 208,754	\$ 208,754	\$ 208,754	\$ 208,754	\$ 2,425,046

Revenue	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Grocery Stores	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 107,155
Liquor Stores	\$ 6,771	\$ 6,771	\$ 6,771	\$ 6,771	\$ 6,771	\$ 6,771	\$ 6,771	\$ 6,771	\$ 6,771	\$ 6,771	\$ 6,771	\$ 6,771	\$ 81,253
Bars	\$ 44,966	\$ 44,966	\$ 44,966	\$ 44,966	\$ 44,966	\$ 44,966	\$ 44,966	\$ 44,966	\$ 44,966	\$ 44,966	\$ 44,966	\$ 44,966	\$ 539,590
Restaurants	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 8,930	\$ 107,155
Attrition	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Sub Total	\$ 69,596	\$ 69,596	\$ 69,596	\$ 69,596	\$ 69,596	\$ 69,596	\$ 69,596	\$ 69,596	\$ 69,596	\$ 69,596	\$ 69,596	\$ 69,596	\$ 835,153
Cases Sold	1,476	1,476	1,476	1,506	1,506	1,559	1,559	1,559	1,574	1,574	1,574	1,574	
Discounts	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Net Rum Sales Revenue	\$ 261,850	\$ 261,850	\$ 261,850	\$ 266,850	\$ 266,850	\$ 275,850	\$ 275,850	\$ 275,850	\$ 278,350	\$ 278,350	\$ 278,350	\$ 278,350	\$ 3,260,199

Original Crew Revenue	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Original Crew Revenue	\$ 12,908	\$ 14,095	\$ 14,682	\$ 14,682	\$ 19,082	\$ 19,043	\$ 19,043	\$ 20,843	\$ 24,416	\$ 25,003	\$ 26,790	\$ 29,764	\$ 240,349
TOTAL REVENUE	\$ 274,758	\$ 275,945	\$ 276,532	\$ 281,532	\$ 285,932	\$ 294,892	\$ 294,892	\$ 296,692	\$ 302,766	\$ 303,353	\$ 305,140	\$ 308,114	\$ 3,500,548

[illegible]

Operating Income	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Gross Profit	\$ (1,626,607)	\$ 275,945	\$ 276,532	\$ 281,532	\$ 285,932	\$ 294,892	\$ 294,892	\$ 296,692	\$ 302,766	\$ 303,353	\$ 305,140	\$ 308,114	\$ 1,599,183

Distribution Expense	1		2		3		4		5		6		7		8		9		10		11		12		Totals	
Start up fees	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Sales Navigator	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	30,000
Input Handling	\$	7,500	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	7,500
Pick Fees	\$	8,685	\$	8,685	\$	8,685	\$	8,903	\$	8,903	\$	9,294	\$	9,294	\$	9,294	\$	9,402	\$	9,402	\$	9,402	\$	9,402	\$	109,351
Warehouse	\$	18,040	\$	17,125	\$	16,210	\$	15,277	\$	14,343	\$	13,377	\$	12,410	\$	11,443	\$	10,467	\$	9,492	\$	8,516	\$	7,540	\$	154,239
Dist Margin	\$	276	\$	276	\$	276	\$	276	\$	276	\$	276	\$	276	\$	276	\$	276	\$	276	\$	276	\$	276	\$	3,317
Incremental Dist	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Shipping Per Case	\$	8,855	\$	8,855	\$	8,855	\$	9,033	\$	9,033	\$	9,355	\$	9,355	\$	9,355	\$	9,444	\$	9,444	\$	9,444	\$	9,444	\$	110,470
Sub Total Distribution Expense	\$	45,856	\$	37,441	\$	36,526	\$	35,989	\$	35,055	\$	34,801	\$	33,835	\$	32,868	\$	32,090	\$	31,114	\$	30,138	\$	29,162	\$	414,877

[illegible]

Green Glass Global Fee	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	21,600
Sales / Revenue Officer	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	96,000
Sales Performance	\$	5,237	\$	5,237	\$	5,237	\$	5,337	\$	5,337	\$	5,517	\$	5,517	\$	5,567	\$	5,567	\$	65,204
CEO	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	144,000
Marketing / Product Dev	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	144,000
Operations	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Office Manager	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	96,000
Performance Comp	\$	9,090	\$	9,090	\$	9,090	\$	9,090	\$	9,090	\$	9,090	\$	9,090	\$	9,090	\$	9,090	\$	109,080
Taxes an Benefits	\$	9,682	\$	9,682	\$	9,682	\$	9,682	\$	9,682	\$	9,682	\$	9,682	\$	9,682	\$	9,682	\$	116,181
Workers Comp	\$	491	\$	491	\$	491	\$	491	\$	491	\$	491	\$	491	\$	491	\$	491	\$	5,891
Sub Total Staff Expense	\$	74,651	\$	74,160	\$	74,160	\$	74,260	\$	74,260	\$	74,440	\$	74,440	\$	74,490	\$	74,490	\$	898,174

Licenses and Legal Fees	1		2		3		4		5		6		7		8		9		10		11		12		Totals	
Legal Counsel	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	12,000
Compliance	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	12,000
Consultants	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Importer License Office CA	\$	1,000	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	1,000
Importer License Warehouse CA	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Additional State Licenses	\$	5,000	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	5,000
Sub Total License & Legal	\$	8,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	30,000
Total Expense	\$	258,962	\$	276,072	\$	245,172	\$	254,750	\$	253,831	\$	253,772	\$	257,821	\$	256,869	\$	261,156	\$	260,196	\$	289,235	\$	258,274	\$	3,131,509
Operating Profit	\$	(1,885,570)	\$	(127)	\$	31,360	\$	26,782	\$	32,101	\$	41,120	\$	37,072	\$	39,823	\$	41,610	\$	43,157	\$	15,905	\$	49,839	\$	(1,532,326)

Performance Comp	\$	17,340	\$	17,340	\$	17,340	\$	17,340	\$	17,340	\$	17,340	\$	17,340	\$	17,340	\$	17,340	\$	17,340	\$	17,340	\$	17,340	\$	17,340	\$	208,080
Taxes and Benefits	\$	13,001	\$	13,001	\$	13,001	\$	13,001	\$	13,001	\$	13,001	\$	13,001	\$	13,001	\$	13,001	\$	13,001	\$	13,001	\$	13,001	\$	13,001	\$	156,006
Workers Comp	\$	733	\$	733	\$	733	\$	733	\$	733	\$	733	\$	733	\$	733	\$	733	\$	733	\$	733	\$	733	\$	733	\$	8,801
Sub Total Staff Expense	\$	143,730	\$	145,264	\$	146,875	\$	148,567	\$	150,343	\$	152,208	\$	154,166	\$	156,222	\$	158,381	\$	160,648	\$	163,028	\$	165,528	\$	165,528	\$	1,844,960

Operating Expense		1		2		3		4		5		6		7		8		9		10		11		12		Totals
Bookkeeping Tax Prep	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	12,000
Payroll Service	\$	626	\$	626	\$	626	\$	626	\$	626	\$	626	\$	626	\$	626	\$	626	\$	626	\$	626	\$	626	\$	7,508
Office	\$	3,500	\$	3,500	\$	3,500	\$	3,500	\$	3,500	\$	3,500	\$	3,500	\$	3,500	\$	3,500	\$	3,500	\$	3,500	\$	3,500	\$	42,000
Insurance	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	24,000
Equipment & Leasing	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	24,000
Software Licensing	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	24,000
Gas & Automotive	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	18,000
Travel & Entertainment	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	180,000
Sub Total Operating Expense	\$	27,626	\$	27,626	\$	27,626	\$	27,626	\$	27,626	\$	27,626	\$	27,626	\$	27,626	\$	27,626	\$	27,626	\$	27,626	\$	27,626	\$	331,508

Marketing Expense		1		2		3		4		5		6		7		8		9		10		11		12		Totals
Active Campaign	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	500	\$	6,000
Net Capital	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Linkedin Sales Navigator	\$	723	\$	723	\$	723	\$	723	\$	723	\$	723	\$	723	\$	723	\$	723	\$	723	\$	723	\$	723	\$	8,680
Seamless ai	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	1,200
CRM system	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Seamless Ai	\$	99	\$	99	\$	99	\$	99	\$	99	\$	99	\$	99	\$	99	\$	99	\$	99	\$	99	\$	99	\$	1,188
50 ml samples	\$	-	\$	-	\$	-	\$	-	\$	-	\$	60,000	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	60,000
Media Fees	\$	80,000	\$	80,000	\$	80,000	\$	80,000	\$	80,000	\$	80,000	\$	80,000	\$	80,000	\$	80,000	\$	80,000	\$	80,000	\$	80,000	\$	960,000
PR Agency Fees	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	240,000
POS Materials	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	240,000
Events	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	240,000
Boat	\$	300,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	10,000	\$	410,000
Sub Total Marketing	\$	441,422	\$	151,422	\$	151,422	\$	151,422	\$	151,422	\$	211,422	\$	151,422	\$	151,422	\$	151,422	\$	151,422	\$	151,422	\$	151,422	\$	2,167,068

Original Crew Expense		1		2		3		4		5		6		7		8		9		10		11		12		Totals
Staffing Expense																										
OC Gen Mgr	\$	17,917	\$	17,917	\$	17,917	\$	17,917	\$	17,917	\$	17,917	\$	17,917	\$	17,917	\$	17,917	\$	17,917	\$	17,917	\$	17,917	\$	215,000
Support Staff 1	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	96,000
Support Staff 2	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Sub Total Original Crew	\$	25,917	\$	25,917	\$	25,917	\$	25,917	\$	25,917	\$	25,917	\$	25,917	\$	25,917	\$	25,917	\$	25,917	\$	25,917	\$	25,917	\$	311,000

Licenses and Legal Fees		1		2		3		4		5		6		7		8		9		10		11		12		Totals
Legal Counsel	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	24,000
Compliance	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	2,000	\$	24,000
Importer License Office CA	\$	1,300																							\$	1,300
Importer License Warehouse CA	\$	1,300																							\$	1,300
Additional State Licenses	\$	8,400																							\$	8,400
Sub Total License & Legal	\$	15,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	59,000

Total Expense	\$	692,593	\$	382,136	\$	383,257	\$	384,459	\$	385,747	\$	447,124	\$	388,596	\$	390,167	\$	391,842	\$	393,626	\$	395,525	\$	397,545	\$	5,032,618
Operating Profit	\$	(2,714,462)	\$	287,699	\$	316,954	\$	347,279	\$	390,726	\$	349,889	\$	445,229	\$	479,179	\$	516,920	\$	555,468	\$	598,733	\$	653,992	\$	(1,261,294)



Revenue Online Sales		1	2	3	4	5	6	7	8	9	10	11	12	Totals												
Revenue Online Sales	\$	393,637	\$	413,318	\$	433,984	\$	455,683	\$	478,468	\$	502,391	\$	527,511	\$	553,886	\$	581,580	\$	610,659	\$	641,192	\$	673,252	\$	6,265,562
Revenue		1	2	3	4	5	6	7	8	9	10	11	12	Totals												
Grocery Stores	\$	70,883	\$	70,883	\$	70,883	\$	70,883	\$	70,883	\$	70,883	\$	70,883	\$	70,883	\$	70,883	\$	70,883	\$	70,883	\$	70,883	\$	850,600
Liquor Stores	\$	244,017	\$	244,017	\$	244,017	\$	244,017	\$	244,017	\$	244,017	\$	244,017	\$	244,017	\$	244,017	\$	244,017	\$	244,017	\$	244,017	\$	2,928,199
Bars	\$	82,601	\$	82,601	\$	82,601	\$	82,601	\$	82,601	\$	82,601	\$	82,601	\$	82,601	\$	82,601	\$	82,601	\$	82,601	\$	82,601	\$	991,209
Restaurants	\$	68,218	\$	68,218	\$	68,218	\$	68,218	\$	68,218	\$	68,218	\$	68,218	\$	68,218	\$	68,218	\$	68,218	\$	68,218	\$	68,218	\$	818,617
Attrition	\$	(23,286)	\$	(23,286)	\$	(23,286)	\$	(23,286)	\$	(23,286)	\$	(23,286)	\$	(23,286)	\$	(23,286)	\$	(23,286)	\$	(23,286)	\$	(23,286)	\$	(23,286)	\$	(279,431)
Sub Total	\$	442,433	\$	442,433	\$	442,433	\$	442,433	\$	442,433	\$	442,433	\$	442,433	\$	442,433	\$	442,433	\$	442,433	\$	442,433	\$	442,433	\$	5,309,194
Cases Sold		4,910		5,027		5,150		5,279		5,415		5,557		5,707		5,864		6,028		6,201		6,383		6,574		68,094
Discounts																										
Net Rum Sales Revenue	\$	840,979	\$	860,778	\$	881,567	\$	903,395	\$	926,315	\$	950,381	\$	975,650	\$	1,002,182	\$	1,030,042	\$	1,059,294	\$	1,090,008	\$	1,122,259	\$	11,642,850
Revenue Original Crew		1	2	3	4	5	6	7	8	9	10	11	12	Totals												
Original Crew Revenue	\$	136,584	\$	158,950	\$	191,293	\$	237,804	\$	274,283	\$	315,762	\$	337,241	\$	203,720	\$	225,200	\$	246,679	\$	268,158	\$	289,637	\$	2,885,310
TOTAL REVENUE	\$	977,563	\$	1,019,727	\$	1,072,860	\$	1,141,199	\$	1,200,598	\$	1,266,143	\$	1,312,891	\$	1,205,903	\$	1,255,241	\$	1,305,972	\$	1,358,166	\$	1,411,896	\$	20,793,722
Cost of Goods Sold		1	2	3	4	5	6	7	8	9	10	11	12	Totals												
Rum Order Full Case Cost	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
New Production	\$	4,206,134	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	4,206,134
Shipping from Distillery	\$	360,000	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	360,000
Sub Total	\$	4,566,134	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	4,566,134
Operating Income		1	2	3	4	5	6	7	8	9	10	11	12	Totals												
Gross Profit	\$	(3,588,571)	\$	1,019,727	\$	1,072,860	\$	1,141,199	\$	1,200,598	\$	1,266,143	\$	1,312,891	\$	1,205,903	\$	1,255,241	\$	1,305,972	\$	1,358,166	\$	1,411,896	\$	16,227,587
Distribution Expense		1	2	3	4	5	6	7	8	9	10	11	12	Totals												
Start up fees														\$	-											
Sales Navigator	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$	30,000
Input Handling	\$	18,000	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	18,000
Pick Fees	\$	19,671	\$	20,526	\$	21,424	\$	22,367	\$	23,357	\$	24,397	\$	25,488	\$	26,634	\$	27,838	\$	29,101	\$	30,428	\$	31,821	\$	303,052
Warehouse	\$	44,404	\$	41,287	\$	38,094	\$	34,821	\$	31,464	\$	28,019	\$	24,481	\$	20,846	\$	17,108	\$	13,263	\$	9,306	\$	5,230	\$	308,324
Dist Margin	\$	3,884	\$	3,884	\$	3,884	\$	3,884	\$	3,884	\$	3,884	\$	3,884	\$	3,884	\$	3,884	\$	3,884	\$	3,884	\$	3,884	\$	46,605
Shipping Per Case	\$	29,458	\$	30,161	\$	30,899	\$	31,674	\$	32,488	\$	33,342	\$	34,239	\$	35,181	\$	36,170	\$	37,209	\$	38,299	\$	39,444	\$	408,563
Sub Total Distribution Expense	\$	117,916	\$	98,358	\$	96,801	\$	95,246	\$	93,693	\$	92,141	\$	90,592	\$	89,045	\$	87,500	\$	85,957	\$	84,416	\$	82,879	\$	1,114,544
Staff Expense		1	2	3	4	5	6	7	8	9	10	11	12	Totals												
Green Glass Global Commision	\$	100,917	\$	103,293	\$	105,788	\$	108,407	\$	111,158	\$	114,046	\$	117,078	\$	120,262	\$	123,605	\$	127,115	\$	130,801	\$	134,671	\$	1,397,142
Green Glass Global Fee	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	21,600
Sales / Revenue	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	8,000	\$	96,000
Sales Performance	\$	16,820	\$	17,216	\$	17,631	\$	18,068	\$	18,526	\$	19,008	\$	19,513	\$	20,044	\$	20,601	\$	21,186	\$	21,800	\$	22,445	\$	232,857
CEO	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	216,000
Marketing / Product Dev	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	216,000
Operations	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	15,000	\$	180,000
Office Manager	\$	9,000	\$	9,000	\$	9,000	\$	9,000	\$	9,000	\$	9,000	\$	9,000	\$	9,000	\$	9,000	\$	9,000	\$	9,000	\$	9,000	\$	108,000
Performance Comp	\$	27,000	\$	19,876	\$	19,876	\$	19,876	\$	19,876	\$	19,876	\$	19,876	\$	19,876	\$	19,876	\$	19,876	\$	19,876	\$	19,876	\$	245,634
Tax & Benefits	\$	14,625	\$	14,625	\$	14,625	\$	14,625	\$	14,625	\$	14,625	\$	14,625	\$	14,625	\$	14,625	\$	14,625	\$	14,625	\$	14,625	\$	175,500
Workers comp	\$	950	\$	950	\$	950	\$	950	\$	950	\$	950	\$	950	\$	950	\$	950	\$	950	\$	950	\$	950	\$	11,400
Sub Total Staff Expense	\$	230,112	\$	225,760	\$	228,670	\$	231,726	\$	234,935	\$	238,304	\$	241,842	\$	245,556	\$	249,457	\$	253,552	\$	257,852	\$	262,367	\$	2,900,133

Operating Expense	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Bookkeeping Tax Prep	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 18,000
Payroll Service	\$ 626	\$ 626	\$ 626	\$ 626	\$ 626	\$ 626	\$ 626	\$ 626	\$ 626	\$ 626	\$ 626	\$ 626	\$ 7,508
Office	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 60,000
Insurance	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 48,000
Equipment and Leasing	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 36,000
Software Licensing	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 30,000
Gas & Automotive	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 24,000
Travel & Entertainment	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 300,000
Sub Total Operating Expense	\$ 43,626	\$ 43,626	\$ 43,626	\$ 43,626	\$ 43,626	\$ 43,626	\$ 43,626	\$ 43,626	\$ 43,626	\$ 43,626	\$ 43,626	\$ 43,626	\$ 523,508
Marketing Expense	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Active Campaign	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 12,000
Linkedin Sales Navigator	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Seamless ai	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
CRM system	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Seamless Ai	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
50 ml samples	\$ 65,000									\$ 45,000		\$ 45,000	\$ 110,000
Media Fees	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 1,200,000
PR Agency Fees	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 180,000
POS Materials	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 600,000
Events	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 840,000
Boat	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ 144,000
Sub Total Marketing	\$ 313,000	\$ 248,000	\$ 248,000	\$ 248,000	\$ 248,000	\$ 248,000	\$ 248,000	\$ 248,000	\$ 248,000	\$ 248,000	\$ 293,000	\$ 248,000	\$ 3,086,000
Original Crew Expense	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Staffing Expense													
OC Gen Mgr	\$ 17,917	\$ 17,917	\$ 17,917	\$ 17,917	\$ 17,917	\$ 17,917	\$ 17,917	\$ 17,917	\$ 17,917	\$ 17,917	\$ 17,917	\$ 17,917	\$ 215,000
Support Staff 1	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 120,000
Support Staff 2	\$ 8,333	\$ 8,333	\$ 8,333	\$ 8,333	\$ 8,333	\$ 8,333	\$ 8,333	\$ 8,333	\$ 8,333	\$ 8,333	\$ 8,333	\$ 8,333	\$ 100,000
Sub Total Original Crew	\$ 36,250	\$ 36,250	\$ 36,250	\$ 36,250	\$ 36,250	\$ 36,250	\$ 36,250	\$ 36,250	\$ 36,250	\$ 36,250	\$ 36,250	\$ 36,250	\$ 435,000
Licenses and Expense	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Legal Fees	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 48,000
Compliance	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 24,000
Importer License Office	\$ 2,600											\$ 2,600	\$ 2,600
Additional Licenses	\$ 16,800											\$ 16,800	\$ 16,800
Sub Total License and Legal	\$ 25,400	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 91,400
Total Expense	\$ 766,304	\$ 657,993	\$ 659,347	\$ 660,848	\$ 662,503	\$ 664,321	\$ 666,309	\$ 668,477	\$ 670,832	\$ 673,384	\$ 721,144	\$ 679,121	\$ 8,150,585
Operating Profit	\$ (4,354,875)	\$ 361,734	\$ 413,513	\$ 480,351	\$ 538,094	\$ 601,822	\$ 646,582	\$ 537,426	\$ 584,409	\$ 632,588	\$ 637,022	\$ 732,775	\$ 8,077,002



Revenue Online Sales	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Revenue Online Sales	\$ 706,915	\$ 742,260	\$ 779,373	\$ 818,342	\$ 859,259	\$ 902,222	\$ 947,333	\$ 994,700	\$ 1,044,435	\$ 1,096,657	\$ 1,151,489	\$ 1,209,064	\$ 11,252,049

Revenue	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Grocery Stores	\$ 150,327	\$ 150,327	\$ 150,327	\$ 150,327	\$ 150,327	\$ 150,327	\$ 150,327	\$ 150,327	\$ 150,327	\$ 150,327	\$ 150,327	\$ 150,327	\$ 1,803,922
Liquor Stores	\$ 374,627	\$ 374,627	\$ 374,627	\$ 374,627	\$ 374,627	\$ 374,627	\$ 374,627	\$ 374,627	\$ 374,627	\$ 374,627	\$ 374,627	\$ 374,627	\$ 4,495,522
Bars	\$ 127,010	\$ 127,010	\$ 127,010	\$ 127,010	\$ 127,010	\$ 127,010	\$ 127,010	\$ 127,010	\$ 127,010	\$ 127,010	\$ 127,010	\$ 127,010	\$ 1,524,117
Restaurants	\$ 126,095	\$ 126,095	\$ 126,095	\$ 126,095	\$ 126,095	\$ 126,095	\$ 126,095	\$ 126,095	\$ 126,095	\$ 126,095	\$ 126,095	\$ 126,095	\$ 1,513,137
Attrition	\$ (38,903)	\$ (38,903)	\$ (38,903)	\$ (38,903)	\$ (38,903)	\$ (38,903)	\$ (38,903)	\$ (38,903)	\$ (38,903)	\$ (38,903)	\$ (38,903)	\$ (38,903)	\$ (466,835)
Sub Total	\$ 739,155	\$ 739,155	\$ 739,155	\$ 739,155	\$ 739,155	\$ 739,155	\$ 739,155	\$ 739,155	\$ 739,155	\$ 739,155	\$ 739,155	\$ 739,155	\$ 8,869,864
Cases Sold	8,037	8,247	8,468	8,700	8,943	9,199	9,468	9,750	10,046	10,357	10,683	11,026	\$ 112,922
Discounts													
Net Rum Sales Revenue	\$ 1,446,070	\$ 1,481,416	\$ 1,518,529	\$ 1,557,497	\$ 1,598,414	\$ 1,641,377	\$ 1,686,489	\$ 1,733,855	\$ 1,783,590	\$ 1,835,812	\$ 1,890,645	\$ 1,948,219	\$ 20,121,913

Revenue Original Crew	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Original Crew Revenue	\$ 227,940	\$ 254,783	\$ 291,293	\$ 341,970	\$ 382,616	\$ 428,262	\$ 225,908	\$ 244,554	\$ 265,200	\$ 285,845	\$ 306,491	\$ 327,137	3,582,000
TOTAL REVENUE	\$2,380,925	\$2,478,459	\$2,589,195	\$2,717,810	\$2,840,290	\$2,971,862	\$2,859,730	\$2,973,109	\$3,093,225	\$3,218,314	\$3,348,625	\$3,484,420	\$34,955,962

Cost of Goods Sold	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Rum Order Full Case Cost	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0
New Production	\$ 7,711,246	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	7,711,246
Shipping from Distillery	\$ 660,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	660,000
Sub Total	\$8,371,246	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8,371,246

Operating Income	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Gross Profit	\$ (5,990,321)	\$ 2,478,459	\$ 2,589,195	\$ 2,717,810	\$ 2,840,290	\$ 2,971,862	\$ 2,859,730	\$ 2,973,109	\$ 3,093,225	\$ 3,218,314	\$ 3,348,625	\$ 3,484,420	\$ 26,584,716

Distribution Expense	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Start up fees												\$ -	
Sales Navigator	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 30,000
Input Handling	\$ 33,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 33,000
Pick Fees	\$ 34,546	\$ 36,082	\$ 37,694	\$ 39,388	\$ 41,166	\$ 43,033	\$ 44,993	\$ 47,051	\$ 49,212	\$ 51,481	\$ 53,864	\$ 56,366	\$ 534,874
Warehouse	\$ 68,447	\$ 63,334	\$ 58,084	\$ 52,690	\$ 47,145	\$ 41,441	\$ 35,571	\$ 29,527	\$ 23,298	\$ 16,877	\$ 10,254	\$ 3,418	\$ 450,086
Dist Margin	\$ 3,872	\$ 3,872	\$ 3,872	\$ 3,872	\$ 3,872	\$ 3,872	\$ 3,872	\$ 3,872	\$ 3,872	\$ 3,872	\$ 3,872	\$ 3,872	\$ 46,459
Shipping Per Case	\$ 48,220	\$ 49,482	\$ 50,808	\$ 52,199	\$ 53,661	\$ 55,195	\$ 56,806	\$ 58,498	\$ 60,274	\$ 62,139	\$ 64,097	\$ 66,154	\$ 677,533
Sub Total Distribution Expense	\$ 190,584	\$ 155,269	\$ 152,957	\$ 150,648	\$ 148,343	\$ 146,041	\$ 143,742	\$ 141,447	\$ 139,156	\$ 136,869	\$ 134,587	\$ 132,309	\$ 1,771,953

Staff Expense	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Green Glass Global Commision	\$ 103,164	\$ 103,164	\$ 103,164	\$ 103,164	\$ 103,164	\$ 103,164	\$ 103,164	\$ 103,164	\$ 103,164	\$ 103,164	\$ 103,164	\$ 103,164	\$ 1,237,965
Green Glass Global Fee	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 21,600
Sales Revenue	\$ 8,000	\$ 8,000	\$ 8,000	\$ 8,000	\$ 8,000	\$ 8,000	\$ 8,000	\$ 8,000	\$ 8,000	\$ 8,000	\$ 8,000	\$ 8,000	\$ 96,000
Sales Performance	\$ 28,921	\$ 29,628	\$ 30,371	\$ 31,150	\$ 31,968	\$ 32,828	\$ 33,730	\$ 34,677	\$ 35,672	\$ 36,716	\$ 37,813	\$ 38,964	\$ 402,438

CEO	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	240,000						
Marketing	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	20,000	\$	240,000						
Operations	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	18,000	\$	216,000						
Office Manager	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	144,000						
Performance Comp	\$	30,000	\$	26,669	\$	26,669	\$	26,669	\$	26,669	\$	26,669	\$	26,669	\$	26,669	\$	26,669	\$	323,364						
Taxes & Benefits	\$	15,600	\$	15,600	\$	15,600	\$	15,600	\$	15,600	\$	15,600	\$	15,600	\$	15,600	\$	15,600	\$	187,200						
Workers comp	\$	1,080	\$	1,080	\$	1,080	\$	1,080	\$	1,080	\$	1,080	\$	1,080	\$	1,080	\$	1,080	\$	12,960						
Sub Total Staff Expense	\$	258,565	\$	255,942	\$	256,684	\$	257,463	\$	258,282	\$	259,141	\$	260,043	\$	260,990	\$	261,985	\$	263,029	\$	264,126	\$	265,278	\$	3,121,527

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Marketing Expense	1	2	3	4	5	6	7	8	9	10	11	12	Totals
Acive Campiagn	\$ 700	\$ 700	\$ 700	\$ 700	\$ 700	\$ 700	\$ 700	\$ 700	\$ 700	\$ 700	\$ 700	\$ 700	\$ 8,400
Equity Net	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Linkedin Sales Navigator	\$ 1,137	\$ 1,137	\$ 1,137	\$ 1,137	\$ 1,137	\$ 1,137	\$ 1,137	\$ 1,137	\$ 1,137	\$ 1,137	\$ 1,137	\$ 1,137	\$ 13,640
Sales Force	\$ 2,025	\$ 2,025	\$ 2,025	\$ 2,025	\$ 2,025	\$ 2,025	\$ 2,025	\$ 2,025	\$ 2,025	\$ 2,025	\$ 2,025	\$ 2,025	\$ 24,300
CRM system	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Seamless Ai	\$ 1,337	\$ 1,337	\$ 1,337	\$ 1,337	\$ 1,337	\$ 1,337	\$ 1,337	\$ 1,337	\$ 1,337	\$ 1,337	\$ 1,337	\$ 1,337	\$ 16,044
50 ml samples	\$ 65,000						\$ 65,000						\$ 130,000
Media Fees	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 2,400,000
PR Agency Fees	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 300,000
POS Materials	\$ 100,000	\$ 50,000	\$ 50,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 830,000
Events	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 1,800,000
Boat	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 180,000
Sub Total Marketing Expense	\$ 560,199	\$ 445,199	\$ 445,199	\$ 465,199	\$ 465,199	\$ 465,199	\$ 530,199	\$ 465,199	\$ 465,199	\$ 465,199	\$ 465,199	\$ 465,199	\$ 5,702,384

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Additional Licenses	\$20,000												\$20,000
Subtotal Licenses & legal	\$34,600	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$166,600
Total Expense	\$1,143,542	\$968,004	\$966,434	\$984,904	\$983,417	\$981,974	\$1,045,578	\$979,230	\$977,934	\$976,691	\$975,506	\$974,379	\$11,957,593
Operating Profit	-\$7,133,863	\$1,510,455	\$1,622,761	\$1,732,905	\$1,856,873	\$1,989,887	\$1,814,152	\$1,993,879	\$2,115,291	\$2,241,622	\$2,373,120	\$2,510,041	\$14,627,123